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GUCCI

http://www.BusinessEnglishMaterials.com/gucci.html



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THE LISTENING / READING SCRIPT

From: http://www.businessenglishmaterials.com/gucci.html

Gucci, or the House of Gucci, is a leading brand of fashion and leather goods. Its name is synonymous with style and luxury. It was founded in 1921 by fashion designer Guccio Gucci. Many of his designs are still with the company today, most notably the bamboo handle handbag. He also designed the company's trademark green and red striped finishing. Gucci has almost 300 stores worldwide and an annual revenue in excess of \$2.5 billion. The group has become a major force in the industry by acquiring other brands such as Alexander McQueen, Stella McCartney and Yves Saint Laurent. According to 'Business Week' magazine Gucci was in 41st position on the 2009 "Top Global 100 Brands". Gucci is also the biggest-selling Italian brand in the world.



1. BRAINSTORM CHAT: Write all the words you can think of about Gucci on the board or on a piece of paper. Talk about these words with your partner(s).

2. GUCCI MORNING: Each student pretends to be an employee of Gucci. They walk around the class and talk about the company and their job.

3. RUMOURS: Each student writes down a pretend rumour about Gucci. They then walk around the class and talk to other students about their rumour.

4. GOOD AND BAD: Brainstorm good and bad things about Gucci and write them on the board. Students talk about these in pairs.

5. TRUE OR FALSE: Students find out several facts about Gucci. They write these down and add the same number of things about the company that are false. Students test each other on which of their points are true or false.

6. FACTS: In groups, students write down as many facts as they can about Gucci. The winner is the group with the most facts. Teacher may wish to have groups share their facts to make sure they are real.

T LISTENING / READING GAP FILL

From: http://www.businessenglishmaterials.com/gucci.html

Gucci, or the House of Gucci, _____ fashion and leather goods. Its with style and luxury. It was founded in 1921 by fashion designer Guccio Gucci. Many of his designs are still with the company today, _____ bamboo handbag. He also designed the company's handle trademark green and ______. Gucci has almost 300 stores worldwide _____ excess of \$2.5 billion. The group _____ force in the industry _____ brands such as Alexander McQueen, Stella McCartney and Yves Saint Laurent. According to 'Business Week' magazine Gucci was in 41st position on the 2009 "Top Global 100 Brands". Gucci ______ Italian brand in

the world.

CORRECT THE SPELLINGFrom: http://www.businessenglishmaterials.com/gucci.html

Gucci, or the House of Gucci, is a agediln brand of fashion and ehltaer goods. Its name is synonymous with style and uylrux. It was founded in 1921 by fashion designer Guccio Gucci. Many of his designs are still with the company today, most boanlyt the bamboo handle handbag. He also ingsedde the company's trademark green and red striped finishing. Gucci has almost 300 stores worldwide and an annual revenue in scexse of \$2.5 billion. The group has become a arojm force in the ystrunid by acquiring other brands such as Alexander McQueen, Stella McCartney and Yves Saint Laurent. According to 'Business Week' magazine Gucci was in 41st spioiton on the 2009 "Top Global 100 Brands". Gucci is also the gitbegs-selling Italian brand in the world.

UNJUMBLE THE WORDS From: http://www.businessenglishmaterials.com/gucci.html

Gucci, or the House of Gucci, is a leading brand of fashion and leather goods. with is Its synonymous name style and luxury. fashion was in by It founded 1921 designer Guccio Gucci. Many of his designs are still with most the company, notably the today bamboo handle handbag. company's the designed also He trademark green and red striped finishing. Gucci has almost 300 stores revenue excess and annual in worldwide an of \$2.5 billion. has a force group become major The in the acquiring by industry such brands other as Alexander McQueen, Stella McCartney and Yves Saint Laurent. According to 'Business Week' magazine Gucci was in 41st position on the 2009 "Top Global 100 Brands". Gucci is biggest in - the selling also Italian the brand world.

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INSERT THE VOWELS

From: http://www.businessenglishmaterials.com/gucci.html

Gcc, rth Hs fGcc, s I d ng br_nd _f f_sh__n _nd l__th_r g__ds. _ts n_m_ _s syn_nym__s w_th styl__nd l_x_ry. _t w_s f__nd_d _n 1921 by f_sh__n d_s_gn_r G_cc__ Gcc. Mny fhsd sqns r stll w th th cmpnytdy, mstntblythbmbhndl hndbg. H Is dsgndth cmpny's tr_d_m_rk gr__n _nd r_d str_p_d f_n_sh_ng. G cc h s lm st 300 st r s w rldw d nd n _nn__l r_v_n__ _n _xc_ss _f \$2.5 b_ll__n. Th_ gr__p h_s b_c_m_ _ m_j_r f_rc_ _n th_ _nd_stry by _cq__r_ng _th_r br_nds s_ch _s _l_x_nd_r McQ___n, St_II_ McC_rtn_y _nd Yv_s S__nt L__r_nt. _cc_rd_ng t_ `B_s_n_ss W__k' m_g_z_n_ G_cc_ w_s _n 41st p_s_t__n _n th_ 2009 "T p GI b I 100 Br nds". G cc s Is th b_gg_st-s_ll_ng_t_l_nbr_nd_nth_w_rld.

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PUNCTUATE THE TEXT AND ADD CAPITALS From: http://www.businessenglishmaterials.com/gucci.html

qucci or the house of qucci is a leading brand of fashion and leather goods its name is synonymous with style and luxury it was founded in 1921 by fashion designer guccio gucci many of his designs are still with the company today most notably the bamboo handle handbag he also designed the company's trademark green and red striped finishing qucci has almost 300 stores worldwide and an annual revenue in excess of \$25 billion the group has become a major force in the industry by acquiring other brands such as alexander mcqueen stella mccartney and yves saint laurent according to 'business week' magazine gucci was in 41st position on the 2009 "top global 100 brands" gucci is also the biggest-selling italian brand in the world

CHOOSE THE CORRECT TENSE

From: http://www.businessenglishmaterials.com/gucci.html

Gucci, or the House of Gucci, (be) a leading brand of fashion and leather goods. Its name (be) synonymous with style and luxury. It was (found) in 1921 by fashion designer Guccio Gucci. Many of his designs (be) still with the company today, most notably the bamboo handle handbag. He also (design) the company's trademark green and red striped finishing. Gucci (have) almost 300 stores worldwide and an annual revenue in excess of \$2.5 billion. The group has (become) a major force in the industry by (acquire) other brands such as Alexander McQueen, Stella McCartney and Yves Saint Laurent. According to 'Business Week' magazine Gucci (be) in 41st position on the 2009 "Top Global 100 Brands". Gucci (be) also the biggest-selling Italian brand in the world.

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T REWRITE WITH SPACES

From: http://www.businessenglishmaterials.com/gucci.html

Gucci, or the House of Gucci, is a leading brand of fashion and leather goods. Its namei ssynonymous with style and luxury. Itwasfounded in 1921 by fashion designer Gucci oGucci. Many of his designs are still with the company to day, most not ably the bambo ohand lehand bag. Heals ode signed the company's trademark green and red striped f in is hing. Gucci has almost 300 stores worldwide and an annual revenue in excess of \$ 2.5 billion. The group has be come a major force in the industry by acquiring other bran ds such as Alexander McQueen, Stella McCartney and Yves Saint Laurent. According t o'Business Week' magazine Gucci was in 41 stposition on the 2009 "Top Global 100 Br ands". Gucci is also the biggest-selling Italian brand in the world.

CHOOSE THE CORRECT WORD

From: http://www.businessenglishmaterials.com/gucci.html

Gucci, or the House of Gucci, is a leading brand	
of fashion and goods. Its name is	handle
synonymous with style and It	force
was founded in 1921 by fashion designer Guccio	position
Gucci. Many of his designs are still with the	striped
company today, most the	selling
	leather
bamboo handbag. He also	notably
designed the company's trademark green and	acquiring
red finishing. Gucci has almost	luxury
300 stores worldwide and an annual revenue in	excess
of \$2.5 billion. The group has	
become a major in the industry	
by other brands such as	
Alexander McQueen, Stella McCartney and Yves	
Saint Laurent. According to 'Business Week'	
magazine Gucci was in 41st on	
the 2009 "Top Global 100 Brands". Gucci is also	
the biggest Italian brand in the	
world.	



Part 1. Your mission is to increase the profits and sales of Gucci. Complete this table with your project partner(s):

Main products		
How to improve them		
A brand new `killer' product		
How Gucci is better than the competition		
How to beat the competition		

Part 2. Change partners and look at their project. Suggest improvements. Ask for advice on your project:

Part 3. Make a presentation on your project. Give it to the class. Vote the best projects.

GUCCI – ROLE PLAY 1

From: http://www.businessenglishmaterials.com/gucci.html

Role A – Gucci CEO

You believe your company is the best in the world. It pays its workers very well and working conditions are great. Your company is very green – it cares about the environment. You think your levels of customer service are great. Disagree with person B, C and D.

Role B – Gucci worker

You think it's a bad company to work for. You're very unhappy with pay, raises and bonuses. You are very unhappy with the working environment. You don't like the company's policy on the environment. You keep hearing profits are more important than customers. Disagree with A and C. Tell D the truth.

Role C – Gucci customer

You are a customer of Gucci. You used to think it was great, but not now. Its workers are always very rude. No one ever answers the phone. You are shocked about its policy on the environment. You think all staff should get less pay. You disagree with person A and B. Tell D the truth.

Role D – A journalist

You keep hearing bad things about Gucci. You want to tell the world in your newspaper. You heard the CEO gets a huge bonus every year. You found a company memo saying profits are more important than the environment. You want to know why so many staff are ill. Find the truth.

GUCCI – ROLE PLAY 2

From: http://www.businessenglishmaterials.com/gucci.html

Role A – Gucci New Products Director

You have created a new product for Gucci. You believe the new product will be the company's best ever. It will be a bestseller. There are people who do not agree with you. You need B, C and D on your side. Tell them why this is a product that will bring great things to Gucci.

Role B – Gucci Marketing Director

You think the company's new product is a really bad idea. It will give your company a really bad name. You think the New Products Director is trying to destroy the company. Try to get him/her to understand there's no way the new product will sell. Try to get person C and D on your side.

Role C – Gucci Market Researcher

You have interviewed thousands of people about the new product. They don't like it or hate it. You think it will be successful if they make many changes. Tell the New Products Director he/she needs to change the product. You neither like nor trust person B. Disagree will him/her.

Role D – Gucci Shareholder

You know a lot about Gucci's new product. You are worried it will not sell and share prices will go down. You think A is crazy and must find a new job. You agree with everything B says. You don't agree with C. The new product should not go on the market.

T JOB INTERVIEW ROLE PLAY

INTERVIEWER (Write the questions you want to ask the candidate.)

1.	
2.	
3.	
4.	
5.	
6.	

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JOB INTERVIEW ROLE PLAY INTERVIEWEE (Write questions you want to ask the interviewer.)

1.	 	
2.		
3.	 	
4.	 	
5.	 	
6.	 	

DISCUSSION (Write your own questions) <u>STUDENT A's QUESTIONS</u> (Do not show these to student B)

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TDISCUSSION (Write your own questions) <u>STUDENT B's QUESTIONS</u> (Do not show these to student A)

6.	 	
5.	 	
4.	 	
3.		
2.	 	
1.	 	
1.		



Write five GOOD questions about Gucci in the table. Do this in pairs. Each student must write the questions on his / her own paper.

When you have finished, interview other students. Write down their answers.

	STUDENT 1	STUDENT 2	STUDENT 3
Q.1.			
Q.2.			
Q.3.			
Q.4.			
Q.5.			

- Now return to your original partner and share and talk about what you found out. Change partners often.
- Make mini-presentations to other groups on your findings.



Write anything about Gucci for 10 minutes. Show your partner your paper. Correct each other's work.



Write a letter to Gucci. Complain about one of its products. Ask for a refund. Show your partner your paper. Correct each other's work.





Write a letter of apology to the customer. Explain why you cannot give a refund. Show your partner your letter. Correct each other's work.

T HOMEWORK

1. VOCABULARY EXTENSION: Choose several of the words from the text. Use a dictionary or Google's search field (or another search engine) to build up more associations / collocations of each word.

2. INTERNET INFO: Search the Internet and find more information about Gucci. Talk about what you discover with your partner(s) in the next lesson.

3. MAGAZINE ARTICLE: Write a magazine article about Gucci. What have they done recently? What are their plans? Read what you wrote to your classmates in the next lesson. Give each other feedback on your articles.

4. GUCCI POSTER Make a poster about Gucci. Make sure you sell the company to the public. Show it to your classmates in the next lesson. Give each other feedback on your posters.

5. MY GUCCI LESSON: Make your own English lesson on Gucci. Make sure there is a good mix of things to do. Find some good online activities. Teach the class / another group when you have finished.

6. ONLINE SHARING: Use your blog, wiki, Facebook page, MySpace page, Twitter stream, Del-icio-us / StumbleUpon account, or any other social media tool to get opinions on Gucci. Share your findings with the class.